Changing lives, one SMILE at a time



Executive Director Report



CREATING SMILES, IMPROVING LIVES

Dear Austin Smiles Friends & Supporters,

This year marks thirty-eight years of providing life-changing services to children born with cleft lip and cleft palate. We are so proud of all we have accomplished together. Austin Smiles 2023-2024 fiscal year has been a time of progress and expansion for the organization. We widened our footprint and depth of services in Central Texas and throughout Latin America. Our organizational capacity has significantly grown to accomplish this steady increase. Austin Smiles had only two full-time employees since 2019. We now have four full-time employees and we recently hired our first part-time Director of Surgical Operations to help guide our peer-driven surgical team model. This has advanced surgical techniques and improved functional and aesthetic outcomes for the patients we serve. The increase of dedicated employees has improved systems of care, data analytics, training and reporting.

Austin Smiles international programming is flourishing. We are widening our services to new host country sites. Last year, we served the children of Guatemala, El Salvador and Veracruz, Mexico. We are currently preparing for two new medical mission sites this coming year to San Pedro Sula, Honduras in November of 2024 and Puebla, Mexico in February of 2025. We have established new connections in each locale. We are working with several Rotary and Lion's Clubs, local pediatricians, dentists, and the Ronald McDonald House for temporary shelter for patients. We are expanding our comprehensive dental services with involvement from local universities. Austin Smiles pool of medical volunteers has grown tremendously. This brings in new talent and training opportunities., which creates a sustainable model of care. Half of the volunteers on each trip are new and the other half are senior providers.

Austin Smiles Cleft Community of Central Texas local programming continues to evolve and is responsive to the needs of the region. We have formed alliances with local providers which have expanded our comprehensive pre- and post-surgical care.

Austin Smiles now offers preventative dental care days in partnership with Kids Tooth Team and volunteer dentists. We have increased bilingual speech therapy services with a new partnership with Bilinguistics. Our mental health services have also grown through a partnership with Austin Child Guidance Center. Austin Smiles now delivers peer-led support groups to new and expecting parents with a cleft diagnosis. Quarterly social and emotional programming has expanded to serve more families. We are receiving the highest attendance rates to date. Our Global Public Health Internship Program continues to grow. We are proud of our efforts to support a pipeline of future leaders in public health and non-profits.

The financial stability of the organization has never been better. We are bringing in new grants from foundations, corporate partners, Giving Society members, and two successful fundraisers at our Wish Upon a Smile Gala and our Shoot for a Smile Clay Shoot. Increased financial support has put us on a pathway for continued growth, and helping more children receive access to comprehensive care.

I am entering my sixth year as Executive Director of Austin Smiles. I feel enormously grateful to our committed volunteers and donors. Together we have achieved so much! I am excited about the continued growth of the organization and what the future may hold. We want to thank our supporters for their time, their financial contributions and their dedication to bringing improved health, self-confidence and hope to the beautiful children and families we serve!

Renee Hanson Malone,
Austin Smiles Executive Director



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Michael Collier

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Stanley Eckert MD

Tracie Monroe

SMILES STAFF

Renee Hanson Malone, Executive Director

Ellise Perry, Programs & Comms. Director

Juanita Rocha, Global Public Health Coordinator

David Garcia, Medical Coordinator

Dr. Fernando Almas, Director of Surgical Operations

GLOBAL PUBLIC HEALTH INTERNS

Summer 2023- Khushi Thorat, Araceli Arroniz, Sushma

Vemupalli, Tori Thomas, Karissa Tagle

Fall 2023- Maguin Villasenor, Nikitaa Kewalramani, Trenton

Mosby, Kaylee Yi, Kenny Tran, Sam Mendez, Advika Rajesh

Spring 2024- Jeremiah Aldrete, Maddie Kelley, Ana Matilde

Summer 2024- Cecile Nguyen, Ximena Perez, Abby

Bagepally, Nicolas Hermoza, Savanna Williamson, Siya

Sainz, Alejandro Rivas, Jordan Rochlitz, Lauren Schrock

Reddy, Emily Araujo

UT WORK STUDY

Christopher Trevino





MISSION

Austin Smiles – The Austin Plastic Surgery Foundation is a nonprofit organization whose mission is to provide sustainable surgical and post-surgical care to children born with cleft lip and palate in Central Texas and Latin America.

VISION

Our vision is to create a sustainable system of care by which patients are cared for before, during, and after their surgeries, and as they age into adulthood. Through international partnerships, we ensure children born with cleft conditions receive comprehensive services so can live fully productive lives.







Inclusivity

Austin Smiles creates positive, inclusive environments for patients, volunteers, staff, students, and the board of directors



Dignity

Austin Smiles believes that all individuals deserve respect, access to community & quality surgical care, regardless of their ability to pay



Quality Assurance

Austin Smiles systems & tracking modalities are of the highest standard, consistency, & transparency. Programming is reviewed and reported on a quarterly & annual basis.



Volunteerism

Austin Smiles delivers positive, safe, collaborative volunteer experiences that foster leadership & and humanitarianism in the world. Austin Smiles is a volunteer-driven mission, that delivers transformational outcomes for children and families, with very little overhead.



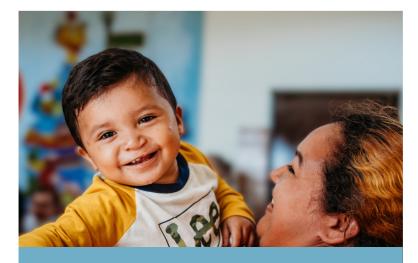
Philanthropy

Austin Smiles will foster a diverse circle of community givers and fundraisers, so our mission has long-term sustainability and increased funding support for the strategic plan and growth strategies.



About Us

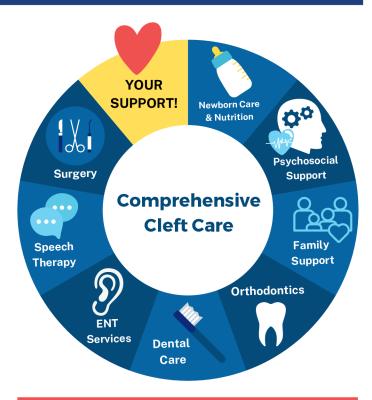
Since 1987 Austin Smiles has provided life-changing services to children born with cleft lip and palate. Our children often face one or more health and developmental complications without proper treatment. These complications include difficulties in feeding, speech, breathing, and hearing, as well as compromised oral health and frequent ear infections. Many children struggle with self-esteem and require mental health supports. Austin Smiles believes every child born with a cleft lip or palate deserves access to life-changing care.



OUR PROGRAMS

Programming is designed to deliver inclusive, empowering opportunities to help children and their families live more productive and fulfilling lives.
All services are provided at no-cost.

Our Purpose: Austin Smiles is an Austin-based, volunteer-driven nonprofit that serves children with cleft lip and palate in Central Texas and Latin America. We treat the child within the context of the family, and the community they reside in. Surgical care and wrap-around services are designed to empower children and their families with the ability to heal both physically and emotionally. Through our local and international partners, we ensure children born with cleft lip/palate receive all necessary services to optimize their opportunity to live fully productive lives.





children are born with a cleft condition

\$250

Covers the cost a medical mission surgery





33 Years

Youngest Patient in 23-24

Oldest Patient in 23-24

Austin Smiles continues to serve patients through adulthood

Our Volunteer Driven Mission



Our International Mission **GROWTH** in 23-24



100 more

Services provided on Medical Missions



130 more

Patients served on Medical Missions



\$1,000,000

Record-breaking In-Kind care provided this year!

EVERY LIFE TRANSFORMED IS A DIRECT RESULT OF THE COLLECTIVE IMPACT OF COMPASSIONATE INDIVIDUALS LIKE YOU.

We reflect with gratitude on the incredible impact that Austin Smiles supporters and volunteers like you have had on transforming lives. Your generosity in contributing time, resources, and talent in 2023-24 has allowed us to provide over \$1,000,000 worth of in-kind medical services to children in Latin America. Your support has also helped us serve 800+ local children and their family members in Central Texas with wraparound post-surgical care, self-confidence and hope. Your involvement and contributions truly make a lasting impact.

Thank you for helping us share Smiles!

23-24 Volunteer Stats

3,520

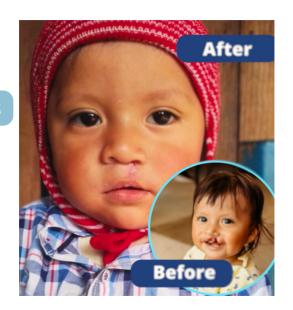
Medical Mission volunteer hours

4,639

Central Texas volunteer hours

336

Total Austin Smiles volunteers





Guatemala 2023

Allison Janos Amy Graham-Carlson Maria Resendiz Breanna Sweeney Carolina Taylor Carolyn Biebas Casady Monroe David Guerra **David Hopkins** Fernando Almas **Heather Fontenot** Jose Javier Palacios **Katherine Tomeny** Kevin Dalev Lauren Crawford Liana Martinez Madison Moreland

Mahlon Kerr Matthew Greives Noemi Feutral Rocco Piazza Sarah Beth Moore Sarah Frommer Terry Taylor Tracie Monroe



El Salvador 2024

Adam Schow Andrea Mota **Aresly Perez** Barbara Powell Cara Mulroy Collin Buerger Crystal Lamphier David Guerra Elise Winchester Fernando Almas Irene Broussard Julie Vuong Kimberly Swan **Kevin Daley** Lacey Mauldin Lisa Jones

Mahlon Kerr Mary Jane Parker Pollyana Moura **Sherianne Schow** Tag Schow Tom Sentz Veronica Anna Sondra Walker



Veracruz 2024

Allison Janos Ashlev Kerr Barbara Powell Blake Egeland **Brent Egeland Brad Smyth Christian Lee** Carolina Taylor Desiree Masten **Del Waters Emil Calhoun** Fernando Almas **Heather Fontenot Javier Palacios** Jennifer Brown Kelly Mackenzie

Kimberly Zachary **Larry Weinstein** Laura Guerrero Mahlon Kerr Meghan Mock Nehaben Patel Rocco Piazza Teri Waters **Terry Taylor** Tod Tolan



\$1.081.304

Total In-Kind Value

Guatemala 2023: \$348,758

El Salvador 2024: \$350,000

Veracruz 2024: \$382,546

Volunteers

Guatemala 2023: 30

El Salvador 2024: 30

Veracruz 2024: 31

3,640

Volunteer Hours Donated

Guatemala 2023: 1.200

El Salvador 2024: 1,200

Veracruz 2024: 1.240



International Impact 364 PATIENTS SERVED











Custinsmile www.austinsmiles.or

50 Nutritional Services

Nutritional Services allow our patients to meet developmental milestones that are appropriate for their age. These services include Dr. Brown's specialty feeding bottle system, manual breast pumps, and formula.





200+ Newborn & Surgery Care Kits

\$11,595 Total Value of Speech Therapy Sessions Provided

90 BACK TO SCHOOL ATTENDEES

126 HOLIDAY PARTY ATTENDEES

DENTAL
CARE DAY
PATIENTS

SPRING FAMILY
FUN DAY
ATTENDEES







Internship Program



25 Global Public Health Interns

\$58,500

In-kind value of internship hours

11

Universities in Collaboration

3,900

Total Internship Hours Completed



Interns Met Their Semester Goals



800 CHILDREN & FAMILIES SERVED IN CENTRAL TEXAS



350 SURGERIES PROVIDED IN LATIN AMERICA

Our Local Impact

Austin Smiles Cleft Community of Central Texas provides pre-and post-surgical care and wraparound support to **over 800 children and family members annually**. We offer social & emotional programming, referrals, speech therapy, special needs assistance, preventative dental care, mental health supports, surgery kits, newborn kits, parent advocacy, support groups & education.

Our International Impact

Austin Smiles **transforms the lives of over 300 children annually**, working closely with Latin American communities to provide a continuum of care. Services offered on our missions include no-cost life-changing surgical care, dental care, ENT services, speech therapy, and nutrition support.

Medical Partners in Central Texas

Austin Child Guidance Center Bilinguistics Dell Children's Medical Kids Tooth Team Lirios Pediatrics SOL Speech Therapy Texas Children's Hospital

Medical Partners in Latin America

Amigos de Jaime en Acción

Bancos de Alimentos Veracruz
Centro Quirúrgico Pediátrico Moore
DIF Boca Del Rio
Dr.Edgar Pérez, Dentista
Fundación Sánchez Ancura
Hospital Covadonga Veracruz
Hospital Militar Central
ISRI El Salvador
Joni & Friends El Salvador
Rotary Distrito 4185
San Salvador Cuscatlán Rotary Club
The Shalom Foundation
UVM

Community Outreach

Each year, Austin
Smiles aims to engage donors and inspire supporters through inclusive, fun, impactful events & opportunities to support life-changing philanthropy. Here is a look at our community outreach this year.





Wish Upon A Smile - 37th Annual Gala

The 37th Annual Gala, took place at the Starlight Terrace at the Oasis on Lake Travis. The event, presented by Heritage Title celebrated the organization's life-changing mission. The gala honored medical volunteers Dr. Bill Davis and Dr. Carolyn Biebas with the 5th Annual Cullington, Fox, Beckham International Service Award for their dedicated support. Allison Miller from CBS Austin served as the emcee, and entertainment was provided by Dale Watson. Thank you to Gala Co-Chairs, Patrice Emrie and Michelle Mattina for their time and compassion for Austin Smiles!





Shoot for a Smile - 27th Annual

Thank you so much to our Sponsors, the Shoot Committee, Hog Heaven, Volunteers, and all of our participants for joining us at our 27th Annual Shoot! This event raised over 120K! It was a wonderful day raising money for smiles here in Central Texas and in Latin America! We express our deep appreciation to the participants and sponsors. A special acknowledgment goes to our Presenting Sponsor - Independence Title and our Shoot Co-Chairs, George Cowden & Rick Parker.

Giving Society Party

Thank you to our incredible Giving Society donors, Gala sponsors, and invaluable medical mission volunteers who showed up for a night of music by Los Compadres, bites, and drinks in support of Smiles! Austin Smiles hosted its 3rd Annual Giving Society Party at the beautiful Dripping Springs Distillery venue. Guests enjoyed music, drinks, and dinner, celebrating smiles and kicking off Austin Smiles 2024 Wish Upon A Smile Gala.





Social Media Engagement **4,800**

LinkedIn Followers

380

1.584

29)
Twitter Follow

TikTok Likes

[in] 635

2023-24 Financials

Years ending July 31st

This year Austin Smiles provided over \$1,000,000 in free in-kind services to children in need!

REVENUE & EXPENSES	23-24	22-23
Revenue		
Corporate	40,588	35,871
Individual	264,975	220,598
Events	468,882	568,611
Foundations & Grants	286,058	90,177
In-Kind	1,116,183	944,445
Other Revenue	55,205	33,382
Total Revenue	\$2,231,892	\$1,893,087
Expenditures		
Events	114,152	133,448
General Admin	65,661	62,285
Payroll Expenses	26,331	20,656
Professional Services	12,266	19,374
Programming	1,717,516	1,389,607
Total Expenditures	\$1,935,908	\$1,625,372

	\$1,824,350	\$1,616,18
Equity	1,822,221	1,614,08
Liabilities	2,128	2,09
Liabilities & Equity		
Total Ass <u>ets</u>	\$1,824,350	\$1,616,18 ⁻
Fixed Assets	28,238	28,238
Inventory Asset	107,921	209,535
Investments: Endowment & Treasury Notes	1,469,417	1,040,018
Receivables	89,598	75,10
Cash	129,171	263,110
Assets Cash	129,171	2



Patient Stories

PATIENT STORY VERACRUZ, MEXICO

In Veracruz, a mother's journey of love and resilience shines brightly. She is the proud mother of two children, one 14 years old and the other just under a year old, both born with cleft lip and palate conditions.





The mother recalls feeling overwhelmed when her first child was born 14 years ago. "I never realized she had a cleft lip or palate until she was born," she shares. "I felt devastated at first, with a million different feelings." This year, her oldest child received lip revision surgery through Austin Smiles, continuing her journey of healing. When her second child was born with the same condition, the mother felt more prepared: "Having gone through the process with my first child, I was not as worried." Austin Smiles team provided her second child with a primary lip surgery. "They really help with everything, from transportation to hospitalization," the mother explains. "They treat the children with warmth & good care, offering parents a sense of calmness." For this family, the compassion and dedication of the Austin Smiles team have made a profound impact, giving the children a chance to lead fuller, happier lives. "Thanks to them, a lot of kids are able to smile," the mother says with gratitude. This family's story is a powerful reminder of the difference that Austin Smiles makes.



PATIENT STORY

GUATEMALA CITY, GUATEMALA

A bright and spirited little girl from Guatemala was born with a bilateral cleft lip and palate. For her mother, this journey began with a deep sense of isolation and sadness. "It was very sad for me," the mother shared "I would cry because I thought I was the only mom going through this." This past year, the little girl underwent a life-changing bilateral cleft lip repair thanks to the skilled hands and compassionate hearts of the Austin Smiles team.







The surgery has not only transformed her smile but has also opened the door for her to become the person she was always meant to be. The mother found comfort in the community of other parents facing similar challenges. "After seeing other moms going through the same situation, I realized I was not the only one," she said. The experience has been transformative for both the little girl and her mother, turning what once felt like a solitary journey into one filled with hope and support. "For a lot of us, this is a great help," the mother continued.

"There is no charge, and everything is free. This is a great blessing and help to all mothers. I just want to say thank you to everyone, and I hope that you all are able to continue helping children."

DENTAL DAY LOCAL CLIENT

AUSTIN, TX

In Central Texas, a young patient's journey to better health began with a visit to Austin Smiles' Free Dental Day. This marked his first oral exam in two years, as he had been uninsured and unable to access regular dental care. When Dr. Guerra examined him, it was discovered that he had several cavities requiring urgent attention.

With the support of generous donors, the patient received a crucial office procedure valued at \$5,000 to clear the infection and restore his oral health. The collaboration between Kids Tooth Team and Austin Smiles didn't end there. Thanks to the ongoing partnership, this patient and many others will have access to annual dental exams, sealants, and fluoride treatments to keep his permanent teeth healthy and ensure a brighter future.







CAMP AMIGO CAMPER 2024

AUSTIN, TX

Austin Smiles provides social-emotional programming, speech therapy, dental services, mental health support, and referrals to over 800 children and their families in Central Texas - helping empower children born with cleft conditions . "Camp Amigo made me feel welcome, like I had found a place where I truly belonged. It wasn't just about having fun; it was about growing as a person and feeling connected to people who understand and support me. It was a place where I found nature, made real connections, and grew as a person."







READ MORE
AUSTIN SMILES
STORIES

Thank you to our supporters!

Austin Smiles Giving Society

Andy & Erin Warner

Beau Theriot

Breanna Sweeney

Camilo & Maria Kawas

Casey & Emily Kelley

Cecilia Neuhuas Deaton

Cindy Greenwood

Curt & Tiffanie Roberts

Cvnthia Murchison

Danielle Marcoux

David & Emily Landry

Deby Bell

Dee Dee Ritzinger & Brent Terry

Dr. Ankur Mehta

Dr. Bill & Nancy Gorman

Dr. Carolyn Biebas

Dr. David Guerra

Dr. Fred & Debbie Wilder

Dr. James & Gayle Cullington

Dr. Mahlon & Ashley Kerr

Dr. Ross Blagg & Dr. Jordan Staples

Dr. Sarah Frommer

Ed & Donna Buster

Edmundo & Andrea Toro

Emory Clark

Gretchen & Jody Seal

Grants

AMB Foundation

Austin Community Foundation

Baylor Scott & White

ECG Foundation

GSK

Garrison Family Foundation.

H-E-B Tournament of Champions

Harry E. & Eda L. Montandon Charitable Trust

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Lola Wright Foundation

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Maximum Impact Foundation

Stryker

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Russell & Jennifer Brown

Scott Lamontagne

Sheri Gallo

Thaddeus & Michelle Jones

Veronica & Steve Segura

Warren Cullar & Kitty Biel

Wayne Morgan

Winston & Janet Eaddy



"We are very grateful for the follow-up care; I greatly appreciate & value it! You all are angels, I thank you all very much for your support and collaboration."

- Mother, Veracruz 2024











Foundation, Corporate & Individual Donors

Thank you to the generous individuals, foundations, businesses, staff, students, volunteers, and board members who make Austin Smile's life-changing mission possible!

\$5,000+

A.W. Goodson

Andy Warner

Barry & Holly Williamson

Beth Marsh

Beaux Medspa

Brett Rebal

C. Aubrey Smith Jr. Fdn.

Capitol Anesthesiology

Carl & Claire Stuart

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Crescent House Furniture

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Dixie Gray

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\$1,000 - \$2,499

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Padgett Family Foundation

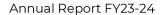
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www.austinsmiles.org

or give us a call
P: (512) 451-9300
E: info@austinsmiles.org

Share with your loved ones why you support Austin Smiles!







